

THE SHIPPING CORPORATION OF INDIA LTD.
AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2012

PART I		Amount in Rs.lakhs				
Statement of Audited Results for the Year ended 31/03/2012						
SR NO	PARTICULARS	QUARTER ENDED			YEAR ENDED	YEAR ENDED
		31.03.2012 (Audited)	31.12.2011 (Unaudited)	31.03.2011 (Audited)	31.03.2012 (Audited)	31.03.2011 (Audited)
1 a)	Net Sales/Income from Operations	1,01,759	96,701	86,513	3,82,080	3,54,342
b)	Other Operating Income	2,067	18,044	1,144	21,263	8,108
c)	Profit on Sale of Ships	6,764	17,513	-	27,518	20,098
	Total Income	1,10,590	1,32,258	87,657	4,30,861	3,82,548
2	Expenditure -					
a)	Cost of Materials Consumed	NA	NA	NA	NA	NA
b)	Purchases of stock - in - trade	NA	NA	NA	NA	NA
c)	Changes in inventories of finished goods, work-in-progress and stock-in-trade	NA	NA	NA	NA	NA
d)	Employee Cost (ashore & floating)	12,501	9,777	11,100	44,572	46,421
e)	Bunker	45,518	40,819	24,312	1,56,034	81,707
f)	Port dues	11,821	10,222	7,435	42,518	28,888
g)	Cargo Handling Expenses	3,273	11,037	4,384	32,060	22,168
h)	Repairs & Maintenance	5,286	7,057	6,043	22,586	21,186
i)	Charter Hire	13,616	10,296	9,256	41,459	34,005
j)	Provisions	1,233	233	701	2,194	1,653
k)	Depreciation	16,315	15,797	13,295	60,872	46,510
l)	Other Expenditure	25,078	13,507	13,219	42,996	47,338
m)	Total	1,34,641	1,18,745	89,745	4,45,291	3,29,876
3	Profit / (Loss) from Operations before Other Income, finance costs & Exceptional Items (1-2)	(24,051)	13,513	(2,088)	(14,430)	52,672
4 a)	Interest Income	3,393	4,700	5,690	18,344	19,141
b)	Other Income	275	99	-	814	288
c)	Total	3,668	4,799	5,690	19,158	19,429
5	Profit / (Loss) before finance cost and Exceptional Items(3+4)	(20,383)	18,312	3,602	4,728	72,101
6	Finance Costs	11,402	10,283	2,040	38,730	6,437
7	Profit / (Loss) from ordinary activities after finance cost but before Exceptional Items (5-6)	(31,785)	8,029	1,562	(34,002)	65,664
8	Exceptional Items		-	-		-
9	Profit / (Loss) from Ordinary Activities before Tax (7-8)	(31,785)	8,029	1,562	(34,002)	65,664
10	Tax Expense					
a)	Provision for Taxation	3,800	1,700	2,250	9,900	9,000
b)	Excess Provision Written Back	-	(1,081)	(71)	(1,081)	(71)
c)	Total	3,800	619	2,179	8,819	8,929
11	Net Profit / (Loss) from Ordinary Activities after Tax (9-10)	(35,585)	7,410	(617)	(42,821)	56,735
12	Extra Ordinary Items		-	-		-
13	Net Profit/ (Loss) for the period (11-12)	(35,585)	7,410	(617)	(42,821)	56,735
14	Paid Up Equity Share Capital (Face value Rs.10 each)	46,580	46,580	46,580	46,580	46,580
15	Reserves excluding Revaluation Reserves				6,26,852	6,70,233
16	Earning per Share (in Rs.)					
a)	Basic and diluted EPS before Extraordinary Items	(7.64)	1.59	(0.13)	(9.19)	13.01
b)	Basic and diluted EPS after Extraordinary Items	(7.64)	1.59	(0.13)	(9.19)	13.01

PART II

Select Information for the Year ended 31/03/2012

SR NO	PARTICULARS	QUARTER ENDED			YEAR ENDED	YEAR ENDED
		31.03.2012 (Audited)	31.12.2011 (Unaudited)	31.03.2011 (Audited)	31.03.2012 (Audited)	31.03.2011 (Audited)
A	PARTICULARS OF SHAREHOLDING					
1	Public Shareholding					
	- No. of Shares	16,88,56,033	16,88,56,033	16,88,56,033	16,88,56,033	16,88,56,033
	- % of Shareholding	36.25	36.25	36.25	36.25	36.25
2	Promoters and promoters group Shareholding					
	a) Pledged / Encumbered					
	- No. of Shares	NIL	NIL	NIL	NIL	NIL
	- % of Shares (as a % of a total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL	NIL
	- % of Shares (as a % of a total share capital of the company)	NIL	NIL	NIL	NIL	NIL
	b) Non- Encumbered					
	- No. of Shares	29,69,42,977	29,69,42,977	29,69,42,977	29,69,42,977	29,69,42,977
	- % of Shares (as a % of a total shareholding of promoter and promoter group)	100	100	100	100	100
	- % of Shares (as a % of a total share capital of the company)	63.75	63.75	63.75	63.75	63.75

NA indicates Not Applicable

Particulars	3 Months ended 31.03.2012
B INVESTORS COMPLAINTS	
Pending at the beginning of the quarter	0
Received during the quarter	12
Disposed of during the quarter	12
Remaining unresolved at the end of the quarter	0

Segment-wise Revenue, Results and Capital Employed

Amount Rs.in lakhs

SR NO	PARTICULARS	QUARTER ENDED			YEAR ENDED	YEAR ENDED
		31.03.2012 (Audited)	31.12.2011 (Unaudited)	31.03.2011 (Audited)	31.03.2012 (Audited)	31.03.2011 (Audited)
1	Segment Revenue					
	i. Liner Segment	24,112	37,680	27,785	1,17,441	1,14,129
	ii. Bulk Segment	78,408	88,872	55,662	2,90,072	2,48,382
	iii. Others	7,951	5,706	3,852	23,255	19,605
	Total	1,10,471	1,32,258	87,299	4,30,768	3,82,116
	Unallocated Revenue	394	99	358	907	720
	Total	1,10,865	1,32,357	87,657	4,31,675	3,82,836
2	Segment Results					
	Profit/(Loss) before Tax and Interest					
	i. Liner Segment	(22,461)	(2,410)	(1,832)	(31,166)	6,246
	ii. Bulk Segment	(5,617)	13,768	336	6,789	39,800
	iii. Others	4,017	2,303	2,432	10,035	12,004
	Total	(24,061)	13,661	936	(14,342)	58,050
	Less: Unallocated Expenditure (Net of Income)	(285)	49	3,024	(726)	5,090
	Profit before Interest and Tax	(23,776)	13,612	(2,088)	(13,616)	52,960
	Less: Interest Expenses	11,402	10,283	2,040	38,730	6,437
	Add: Interest Income	3,393	4,700	5,690	18,344	19,141
	Profit before Tax	(31,785)	8,029	1,562	(34,002)	65,664
3	Capital Employed					
	i. Liner Segment	82,291	47,373	47,819	82,291	47,819
	ii. Bulk Segment	8,98,272	8,47,778	6,72,897	8,98,272	6,72,897
	iii. Others	82,015	24,089	(4,682)	82,015	(4,682)
	Total Capital Employed in Segments	10,62,578	9,19,240	7,16,034	10,62,578	7,16,034
	Unallocable Capital Employed	1,27,233	2,12,009	2,93,258	1,27,233	2,93,258
	Total Capital Employed in Company	11,89,811	11,31,249	10,09,292	11,89,811	10,09,292

**The Shipping Corporation of India Limited:
Mumbai**

Balance Sheet as at 31st March 2012

Particulars	As at 31st March, 2012 ₹ In lakhs	As at 31st March, 2011 ₹ In lakhs
I EQUITY AND LIABILITIES		
(1) Shareholders' Funds:		
(a) Share Capital	46580	46580
(b) Reserves and Surplus	626852	670231
(2) Non-current liabilities		
(a) Long-term borrowings	552578	405630
(b) Other Long-term Liabilities	1002	1437
(c) Long-term provisions	7744	7815
(3) Current liabilities		
(a) Trade payables	60376	63574
(b) Other current Liabilities	101338	87843
(c) Short-term provisions	6680	18896
TOTAL	1403150	1302006
II ASSETS		
(1) Non-current assets		
(a) Fixed Assets		
(i) Tangible assets	887160	731629
(ii) Intangible assets	4115	5289
(iii) Assets Retired from Active use (₹ 0.10 lakhs)	0	2
(iv) Capital work-in-progress	36199	32905
(b) Non-current investments	19236	19236
(d) Long-term loans and advances	170501	168595
(e) Other non-current assets	500	508
(2) Current assets		
(a) Current investments	8231	10031
(b) Inventories	17745	14650
(c) Trade receivables	78593	38073
(d) Cash and Bank Balances	144241	246672
(e) Short-term loans and advances	19038	13448
(f) Other current assets	17591	20968
TOTAL	1403150	1302006

Notes:

1. The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors in its meeting held on 29th May, 2012.
2. Segment Results:
 - a. Segment definitions: Liner segment includes breakbulk and container transport. Bulk segment includes tankers (both crude and product), dry bulk carriers, gas carriers and phosphoric acid carriers. Others include offshore vessels, passenger vessels and services and ships managed on behalf of other organisations. Unallocable items and interest income/expenses are disclosed separately.
 - b. All assets/liabilities and revenue items are allocated vessel wise wherever possible. Assets/liabilities and revenue items that cannot be allocated vessel wise are allocated on the basis of unit cum GRT method i.e. 50% allocated on the basis of units & balance 50% on the basis of adjusted GRT. For vessels which are bigger than 20000 GRT, GRT is adjusted to one third of GRT or 20000 GRT, whichever is more.
 - c. The components of capital employed that cannot be directly identified are allocated on the basis of GRT method.
3. Out of the issue Proceeds of FPO amounting to ₹ 58245lakh (net of Issue Expenses), the Company has utilised an amount of 12919 lakhs during the year ended 31st March, 2012. The utilisation of FPO proceeds till 31st March, 2011 is ₹45326 lakhs and ₹ 58245lakhs upto 31st March 2012 which is as per object of the issue for part financing of capital expenditure on projects specified for utilisation.
4. The Corporation has with effect from 1st April 2011 changed the following accounting policies:
 - a) All foreign currency transactions are recorded at the exchange rate of the second last Friday of the preceding month published in Financial Times, London which were earlier recorded at the rate of the last Friday of the preceding month. As a result of this change, there is no material impact on profit for the quarter.
 - b) The value of stock of bunker is arrived at after charging consumption on daily "Moving Average Price" method against FIFO (First In First Out) method followed upto 31st March 2011. This has resulted in increase in bunker consumption by ₹ 213 lakhs during the quarter ended 31st March, 2012 and decrease in bunker consumption by ₹132 lakhs during the year ended 31st March, 2012.
 - c) The method of providing depreciation on offshore vessels has been changed. Up to last year, off shore vessels were being written off over a period of 12 years. In view of the fact that as per SCI's scrapping guidelines, the life of offshore vessels is to be taken as 20 years, it has been decided to depreciate these vessels over 20 years w.e.f FY 2011 – 12. This is in compliance with the rates prescribed in Schedule XIV to the Companies Act, 1956. Due to this change, the depreciation for FY 2011-12 is lower by Rs. 440 lakhs and the profit is higher by Rs. 440 lakhs. Consequently, the book value of fixed assets is higher by Rs. 440 lakhs.
 - d) The Company had a policy of making provision for consumption of spares which remain in transit for more than three months. However, with the introduction of SAP this practice is no more required. As a result, the profit for the quarter/year ended 31st March, 2012 has increased by Rs. 79 lakhs.
5. Other operating income includes the impact of errors in migrated data rectified amounting to ₹ Nil/ ₹ 3600 lakhs for the quarter/year ended 31st March, 2012 which has been booked as prior period income. The segment wise details of such prior period income is as follows:

Period	Bulk Segment	Liner Segment	Total Prior Period Income/(-) Expenses
Quarter ended 31 st March, 2012	Nil	Nil	Nil
Year ended 31 st March, 2012	1785 lakhs	1815 lakhs	3600 lakhs

6. The details of foreign exchange loss/gain for the quarter/year ended 31st March 2012 is as under:

	Capitalised to cost of vessels	Charged to interest expense in accordance with ASI 10 to AS – 16 “Borrowing cost”	Included in “Other expenditure”/“Other income”
For the quarter ended 31 st March, 2012	31810 lakhs (gain)	8731 lakhs (loss)	13013 lakhs (loss)
For the year ended 31 st March, 2012	37664 lakhs (loss)	29673 lakhs (loss)	13444 lakhs (gain)

7. During the quarter ended 31st March, 2012, the Company took delivery of two Bulk Carriers M V Vishva Ekta DWT 57099, M.V Vishva Vikas DWT 57128 and one AHTSV M.V SCI Mukta DWT 1966.

8. During the quarter ended 31st March 2012, the Company sold two bulk carriers M.V. Murshidabad DWT 47311, M V Patliputra DWT 47304, one chemical tanker M.T. Sabrimala DWT 33056 and one offshore vessel M V Dr. Nagendra Singh DWT 1817.

9. The statutory auditors, in their audit report for the financial year 2011-12 have brought out that;

- a. Certain netting of the debit balances (advances) related to the vendors with the trade payables and credit balances related to customers with trade receivables have been made in the accounts pending adjustment of the relevant transactions with the receipt of the physical documents, its verification and authorization.
- b. Due to non-adjustment of the debits and credit transactions related to the customers and vendors as mentioned above, the effects of the changes in the exchange rates of foreign currency monetary items as accounted in the books may not represent the correct foreign currency gain/loss and effects of the same in the accounts is not fully ascertainable.

With respect to 9 (a) & (b) above it is stated that the company has developed software to match the collectibles and collections related to customers. Substantial progress has been achieved in this regard upto 31st March, 2012. The management expects that the entire matching of collectibles and collections shall be completed in the first half of the next year.

In case of vendors, the expenditure incurred by the agents are prefunded through Proforma Disbursement Account after scrutiny of the prefunding claims. The final claims for the expenditure booked by the agent are received through Final Disbursement Account which are verified after the physical documents are received from the agent. This process takes time due to the nature of the business.

The management expects that the impact of the same on the results would not be material.

10. The audited annual accounts are subject to review by the Comptroller & Auditor General of India under section 619 (4) of the Companies Act, 1956

11. During the year the Revised Schedule VI notified under the Companies Act, 1956 has become applicable to the Company. It has an impact on the presentation and disclosures made in the financial statements. The figures of the previous year/ period have been regrouped or rearranged wherever necessary / practicable to conform to current year / period's transactions.

For The Shipping Corporation of India Ltd.

S. Hajara
Chairman & Managing Director

Place: Mumbai
Date: 29/05/2012